



# City of Seattle Technical Assistance Services (TAS)

What are the Backoffice Responsibilities you are Accountable for?

# Topics of Discussion

- Back Office Responsibilities
  - Invoicing Check List
    - B2GNow
  - Questions & Answers

# "Back Office Responsibilities"

# Overview

The responsibilities of the back office include but are not limited to administration, legal, federal and state compliance, assurance (insurance & bonding) accounting, Invoicing, reporting, state and federal tax compliance and payroll.

It is the function of the consultant/contractor/supplier to translate the contract into actionable back office responsibilities.



# **Actionable Items**

- Term of agreement
- Time of beginning and completion
- Scope of work
- Payment
- Payment Procedures
- Reimbursables
- Prompt Pay

- Subconsultant payment reporting
- Taxes fees and licenses
- Addresses for notices and deliverables
- Social equity Requirements
- Insurance



# **Back Office**

Term of agreement The term of agreement provides a duration, during which the

scope of work is to be completed.

Time of beginning and completion The time when the scope physically begins and ends, similar to

term but not mutually exclusive.

Scope of work Body of work which is clearly defined and expected to be

performed within term. May be an attachment or exhibit.

Payment Contractually agreed upon amount which may be payed as lump

sum or require Invoicing.

Payment Procedures Details invoicing frequency, to whom and where invoice and

payment will be dispersed.



# **Back Office**

Reimbursables

Items which may be used within the scope of work which the City will reimburse the consultant should the agreement specify.

**Prompt Pay** 

Ensures consultant will be payed within 30 days upon receipt of invoice. Additionally, consultant is required to pay subconsultant within 30 days of completed service.

**Sub Reporting** 

Subconsultant payment reporting is required through the B2GNow system.

Taxes fees and licenses

The consultant is responsible for all taxes, fees and licenses necessary to perform scope.



# **Back Office**

Addresses for notices/deliverables

Specifies location where all delivered items must be sent. May be in attachment or exhibit.

Social equity Requirements

Includes Non-discrimination, WMBE Inclusion plan submitted in proposal and Paid Sick Time and Safe Time Ordinance.

Insurance

Insurance certification and additional insured endorsement policy must be submitted to the city.



# Payment & Term

#### PAYMENT AND REIMBURSEMENT.

The Consultant shall be compensated an hourly rate of \$ 150.00/hour not to exceed \$322,000.00. The parties agree that the rate includes all direct, indirect, and overhead costs, including travel and living expenses, incurred by the Consultant in performance of the Services. Consultant agrees that there is no guarantee of a minimum amount of work or payment under this Agreement.

#### 6.1 PAYMENT PROCEDURES.

Payment will be made within 30 days of acceptance of the deliverable(s) by the City's Project Manager and receipt of a correct invoice and Invoice Cover Sheet (Exhibit A).

The Consultant shall include the Agreement Number and name of City's Project Manager on Invoice. Furthermore, the Consultant must complete and attach the Invoice Coversheet for each Invoice. Submittals with incomplete Invoice and/or Coversheet will not be processed for payment.

Department of Information Technology Accounts Payable Unit PO Box 94709 Seattle, WA 98124-4709 Attn: AP Section itd ap@seattle.gov

#### TERM OF AGREEMENT.

The term of this Agreement begins when fully executed by all parties and ends on May 1, 2021 unless amended by written agreement or terminated earlier under termination provisions.

#### 2. TIME OF BEGINNING AND COMPLETION.

The Consultant shall begin the work outlined in Attachment A - "Scope of Work" ("Work") upon receipt of written notice to proceed from the City. The City will acknowledge in writing when the Work is complete. Time limits established under this Agreement shall not be extended because of delays for which the Consultant is responsible, but may be extended by the City, in writing, for the City's convenience or conditions beyond the Consultant's control.



# Accounting

Pay Roll

Employees are paid weekly or every 2 weeks. adhere to state and federal tax compliance, pay wage compliance. Minimum wage calculator.

prevailing wage: <a href="https://secure.lni.wa.gov/wagelookup/">https://secure.lni.wa.gov/wagelookup/</a>

Taxes/fees

#### 10. TAXES, FEES AND LICENSES

Consultant shall obtain and pay all federal, state and local licenses required for the services rendered under this Agreement. Consultant shall pay all taxes arising out of or connected with the service described herein, and otherwise fulfill all statutory fiscal obligations required by law.



# Legal

Federal Compliance

Fair Labor Standards Act (FLSA), IRS, COBRA, etc.

https://www.dol.gov/

State and Local
Compliance

Paid Sick Time and Safe Time Ordinance: The Consultant shall be aware that the City has a Paid Sick Time and Safe Time ordinance that requires companies to provide employees who work more than 240 hours within a year inside Seattle, with accrued paid sick and paid safe time for use when an employee or a family member needs time off from work due to illness or a critical safety issue. The ordinance applies to employers, regardless of where they are located, with more than four full-time equivalent employees. This is in addition and additive to benefits a worker receives under prevailing wages per WAC 296-127-014(4). City contract specialists may audit payroll records or interview workers as needed to ensure compliance to the ordinance. Please see <a href="http://www.seattle.gov/laborstandards">http://www.seattle.gov/laborstandards</a>, or you may call the Office of Labor Standards at 206-684-4500.



## Insurance

Insurance requirements vary greatly over City of Seattle contractual agreements, be sure to verify.

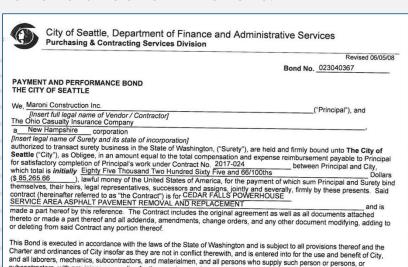
#### 8. INSURANCE

Insurance certification is not required. However, the Consultant agrees that it will maintain premises operations and vehicle liability insurance in force with coverages and limits of liability typically maintained by consultants performing work of a scope and nature like that called for under this Agreement, but in no event, less than the coverages and/or limits required by Washington state law. Such insurance shall include "The City of Seattle" as an additional insured for primary and non-contributory limits of liability. Workers compensation insurance shall also be maintained if required by Washington state law.

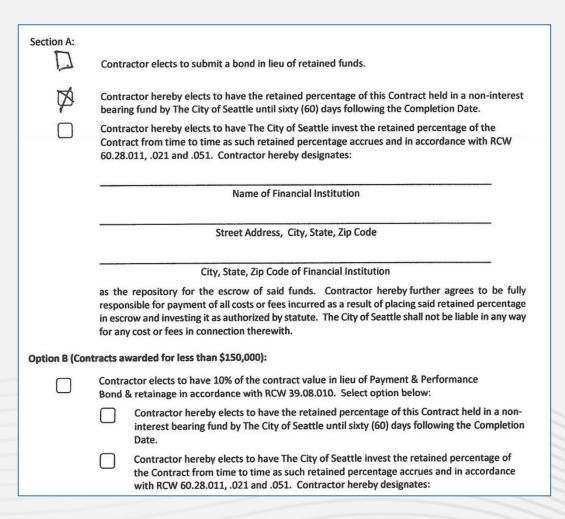


# **Bonding**

Surety may be required or optional. Ensure bid does not exceed per-job and total bond limitations.



subcontractors, with provisions or supplies for the carrying on of the work covered by the Contract





# "Invoicing Check List"

#### **Invoice Review Checklist** The City intends to pay you promptly. Below is a checklist to ensure your payment will be processed quickly. Provide this to the best person in your company for ensuring invoice quality control. Send the invoices to the correct address: City Department Address/Invoice Recipient: Validate that the time period for services performed is within the Contract Begin Date and Contract End Date. Ensure invoice items have not been previously billed or paid, given the time period for which services were performed. Ensure enough money remains on the contract (including amendments), to pay the invoice. Ensure the Labor Rates match the most current approved rate sheet. Ensure the Overhead Rate and Fee used in calculating personnel costs match the most current approved rate sheet. Ensure the Direct Charges on the invoice are allowable by contract. Eliminate unallowable costs (e.g. Traveling Business or First Class, Alcoholic Beverages, etc) Verify that personnel named are explicitly allowed for within the contract or most current approved rate sheet. Ensure WMBE utilization is provided to the City and/or entered into the City on-line system. Check the math.

#### Definition:

 Services: Deliverables or work performed by the consultant including analysis, advice, recommendations, report preparation, design development, and other specialized services.

Verify invoice number and make sure it is not a duplicate or previously submitted. Duplicate invoices will confuse and delay your payment. Contact the City if you think a duplicate invoice is

Ensure back-up documentation is adequate and complete.

needed, before you send one.

- Direct Charges: Non-Salary expenses that are necessary and directly applicable to the work required by the contract, for example, Travel & Per Diem, Reproduction Expenses, Office Supplies, and Subconsultants, and other reimbursables.
- Contract End Date: The date the contract expires. Consultants may not work after this date.



# Locating the Address



Department of Finance and Administrative Services
City Purchasing & Contracting Services Division

CITY OF SEATTLE INVOICE ADDRESS GUIDE

Revised: May 15, 2017

NOTE: Please send INVOICES to Mailing Address of Accounts Payable Section of the Ordering Department.

DEPARTMENT	ACCOUNTS PAYABLE CONTACT	ACCOUNTS PAYABLE MAILING ADDRESS	EMAIL	PHONE/FAX 206-233-7016 Phone 206-884-7172 Fax		
Arts & Cultural Affairs, Office of	Sheila Moss	PO Box 94748 Seattle WA 98124-4748	sheila moss@seattle gov			
City Auditor, Office of Rhonda Lyon		PO Box 94729 Seattle, WA 98124-4729	rhonda.lyon@seattle.gov	206-733-9236 Phone		
City Light	Light Lisa Shelton PO Box 94686 Seattle, WA 98124-6986		lisa shelton@seattle gov	206-684-3563 Phone 206-684-3855 Fax		
Civil Rights, Seattle Office for	Latrice Ybarra 810 3 <sup>rd</sup> Avenue, Suite 750 Seattle, WA 98104-1627		latrice ybarra@seattle gov	206-684-4539 Phone 206-684-0332 Fax		
Economic Development, Office of	Suching Luu	PO Box 94708 Seattle, WA 98124-4708	Suching Luu@seattle gov	206-684-7391 Phone 206-684-0379 Fax		
Ethics & Elections Commission	Jhileah Jackson	PO Box 94729 Seattle, WA 98124-4729	Jhileah Jackson@seattle gov	206-684-8576 Phone 206-684-8590 Fax		
Finance & Administrative Services, Dept. of	Catherine Pang	PO Box 94669 Seattle, WA 98124-4669	Catherine Pang@seattle gov	206-684-0333 Phone 206-684-0506 Fax		
Fire Department	Sheila Kelly	3012 2 <sup>nd</sup> Avenue South Seattle, WA 98104-2618	Sheilam kelly@seattle.gov	206-386-1461 Phone 206-233-2755 Fax		

Finding the proper address to invoice may be difficult. This particular instruction and list was found in additional notes.

II. n/a	CHANGE ORDER DESC	CRIPTION	
III.	<b>CONTRACT HISTORY</b>		
	Contract Action	Description of Contract Action	Contract Term Dates/Comments
Contr	act Execution	Contract Execution	Initial Term 08/24/2018 -
			08/24/2023 with two 2-year
			extensions allowed.

#### IV. ADDITIONAL NOTES

Orders must be placed by the authorized City of Seattle Department Representative. Invoices must be mailed in duplicate to the CITY OF SEATTLE, Accounts Payable, per attached list. Each invoice must indicate Contract #000000000004566.



# Billing Within Term and Fund

A year long contract for usage in the amount of \$148,000 requires services to be rendered and invoicing up to \$148,000 within the term of contract.

The City estimates annual usage of \$148,000. Bidder shall publish all City of Seattle copy request from January 1, 2017 to December 31, 2017 per the specification for City's official newspaper.

A bidder may submit a bid for one, two, or all three of the column widths below. In evaluating bids to determine the lowest and best bidder, the city will use the following formula for purposes of comparison:

- A. The price per single column inch for a bid based on a 1-1/4 inch column width shall be increased 20%. This percentage represents the ratio of column inches in a 1-1/4 inch column compared to a 1-1/2 inch column.
- B. The price per single column inch for a bid based on a 1-1/2 inch column width shall be evaluated as submitted without adjustment.
- C. The price per single column inch for bid based on a 1-3/4 inch column width shall be decreased 20%. This percentage represents the ratio of column inches in a 1-3/4 inch column compared to a 1-1/2 inch column
- 3. Term: Any term specified in the solicitation or specification shall prevail. Should this be a one-time purchase, the Contract shall commence on the date the City's Buyer signs the same and shall expire sixty (60) days after delivery and acceptance of last item. If a Contract award, this contract shall be for the term specified in the solicitation, and if not specified shall be five years, with one two-year extension allowed at the option of the City. Such extensions shall be automatic, and shall go into effect without written confirmation, unless the City provides advance notice of the intention to not renew. The Contractor may provide also provide a notice to not extend, but must provide such notice at least 45 days prior to the otherwise automatic renewal date.



# **Approved Rate**

Vendor Contract #3058
Change Order #1

			change order mi			
City of Seattle Compost Ra	Effective 2.1.16 Contract					
Weekly Can/CartService	Compost Rate / pickup:	Special Pick Up				
35 Gallon Cart			TONNAGE FEES:			Т
1 pickups/week/container	\$ 5.45		Food Waste			1
48 Gallon Cart			Yard Waste			1
1 pickups/week/container	\$ 7.60		Wood Waste			1
64 Gallon Cart						
1 pickups/week/container	\$ 10.60		1			
96 Gallon Cart						
1 pickups/week/container	\$ 12.45		1			
1 Cu. Yd. Uncompacted			•			
1 pickups/week/container	\$ 24.00		1		Item #	
2 Cu. Yd. Uncompacted			•		#	
1 pickups/week/container	\$ 40.40		1		1	
3 Cu. Yd. Uncompacted						
1 pickups/week/container	\$ 55.00		1			
4 Cu. Yd. Uncompacted						
1 pickups/week/container	\$ 70.45		1		2	_

\$ 97.05

\$ 132.20

Approved rates are attached to purchase order and blanket contracts. When bidding, approved bid acts as approved rate sheet.

#### BID OFFER FORM (Tab 2 of 3)

ITB # ITD 4524

Title: PC Hardware, Peripherals, Supplies and Accessories
Freight and delivery is to be included in the cost of each individual item

Item #	Product	Description	U/M	Qty	% Discount off Manufactur List Price (Mandatory)	Unit Price (MANDATORY)	Estended Price (Excluding Sales Tax)
1	Systems	Microsoft Surface Pro - Tablet with power supply FKG-00001	ea	10	5%	\$ 1,519	.05 \$ 15,190.50
						System Subtotal	\$ 15,190.50
2	Memory	Kingston 8GB DDR4 2400MHz - KCP424SS8/8	ea	5	34%	\$ 91	.94 \$ 459.70
		Kingston 8GB DDR4 2400MHz - KCP424NS8/8	ea	10	34%	\$ 91	.21 \$ 912.10
		Kingston 8GB DDR3L 1600MHz - KCP3L16SD8/8	ea	5	39%	\$ 72	.00 \$ 360.00



6 Cu. Yd. Uncompacted
1 pickups/week/container

8 Cu. Yd. Uncompacted
1 pickups/week/container

55.00 35.00

# "B2G Now"

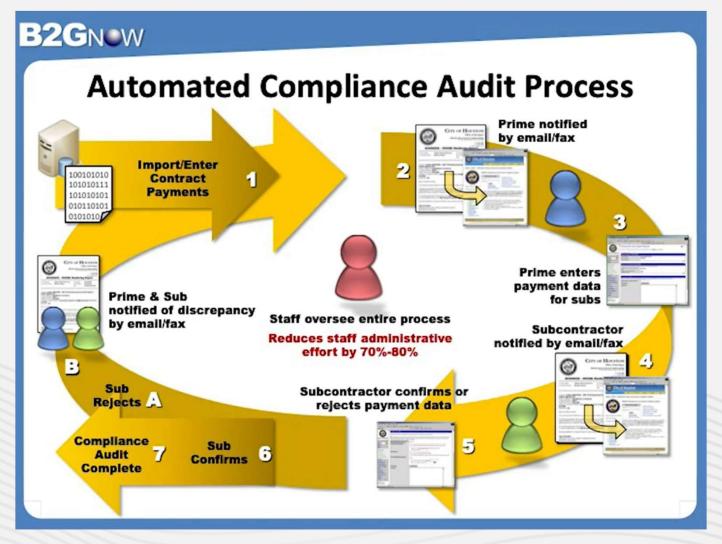
# **B2GNow**

- In 2016, B2GNow was implemented for consultant contracts, replacing the Contractor Information Database website.
- Since January 2016, all contracts executed over \$289,000 had a WMBE inclusion plan.
- B2GNow provides more sophisticated tracking of subconsultant expenditures.
- The intent of B2GNow is to monitor WMBE utilization at the sub-consultant level



# Flow

Payment tracking from owner to prime on to multiple levels of subs.





# Management

Tracks WMBE goals as payments are dispersed.





# **Sub List**

10 tier sub list tracks certification



## **Subcontractor List (Multi-tier)**

Subcontractor Name	Certified	Original Current	Туре	Inc. in Goal	Compliance Audit	Final Pmnt	Actions
A & V Steel LLC	0	\$31,860 \$2,135,000	Sub 100%	MBE	0	No	View Edit More
A.K.S. International Inc.	No	\$6,000,000	Sub	No	0	No	View Edit More
Mate Matura & Sons Inc	0	\$170,000 \$170,000	Sub 100%	MBE	0	No	View Edit More
All Around Contracting Corp.	0	\$1,935,470 \$1,935,470	Sub	No WBE	No	No	View Edit More
1 AMADEUS MARBLE & GRANITE CORP.	0	\$947,950 \$947,950	Sub	No WBE	No	No	View Edit More
Aspen Landscaping Contracting, Inc.	0	\$134,000 \$133,156	Sub 100%	MBE	0	No	View Edit Hore
1 Corporate Electric Group, Inc.	No	\$3,857,018 \$3,857,018	Sub 100%	WBE	0	No	View Edit More
IDL Communications and Electric, Inc.	0	\$3,857,018 \$3,857,018	Sub 100%	MBE	0	No	View Edit More
Eastern Plumbing & Mechanical Contractor	No. (*)	\$270,000 \$270,000	Sub 100%	was	0	No	View Edit More
Francos Blinds and Shades Inc.	0	\$852,725 \$172,000	Sub 100%	WBE	0	No	Yiew Edit More
J C Ryan EBCO H&G LLC	0	\$115,000	Sub 100%	WBE	No	No	View Edit More
1 Malmek Glass Contracting, Inc.	0	\$1,855,000	Sub	No WBE	No	No	View Edit More
Ponderosa Fence Enterprises Inc	0	\$485,000 \$485,000	Sub	No WBE	No	No	View Edit More
1 Seaguil Service Corp.	0	\$3,425,000 \$3,425,000	5ub 100%	MBE	0	No	View Edit More
Seagull Service Corp.	0	\$61,505 \$61,505	Manufacturer 100%	MBE	0	No	View Edit More
SIGNS & DECAL CORP	0	\$2,900,000	Sub 100%	MBE	0	No	View Edit More
1 Slope Electric Inc	0	\$26,461 \$26,461	Sub 100%	MBE	0	No	View Edit More
1 Structural Stone, LLC	0	\$400,000	Sub 100%	WRE	0	No	View Edit More

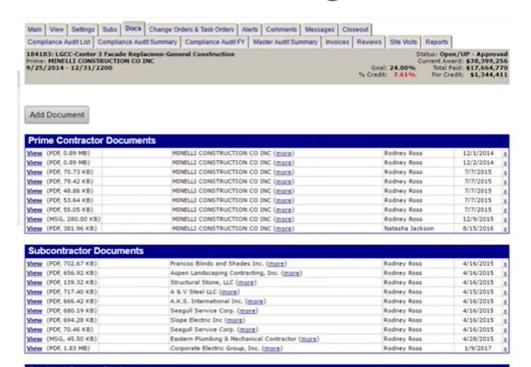


# **Documents**

All documents can be managed within system



#### **Document Management**

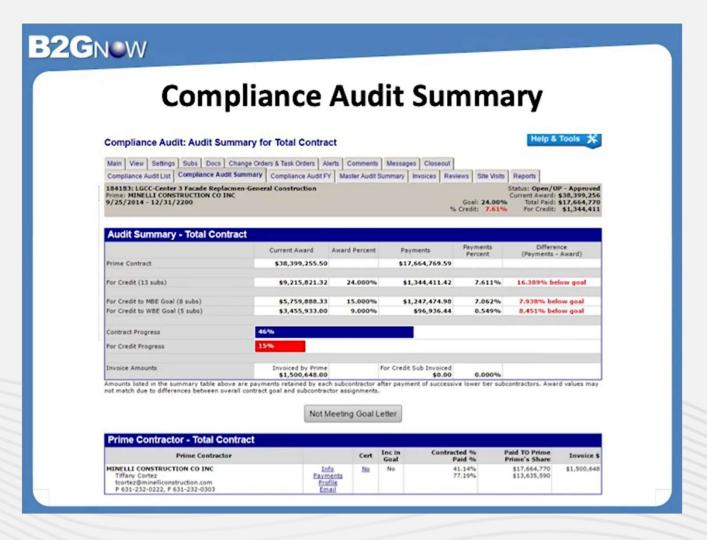


**Contract Screen Captures** 



# **Audit**

Tracks WMBE goals in comparison to payment dispersal





# Questions and Answers







# City of Seattle Technical Assistance Services (TAS)

What are the Backoffice Responsibilities I am Accountable for?